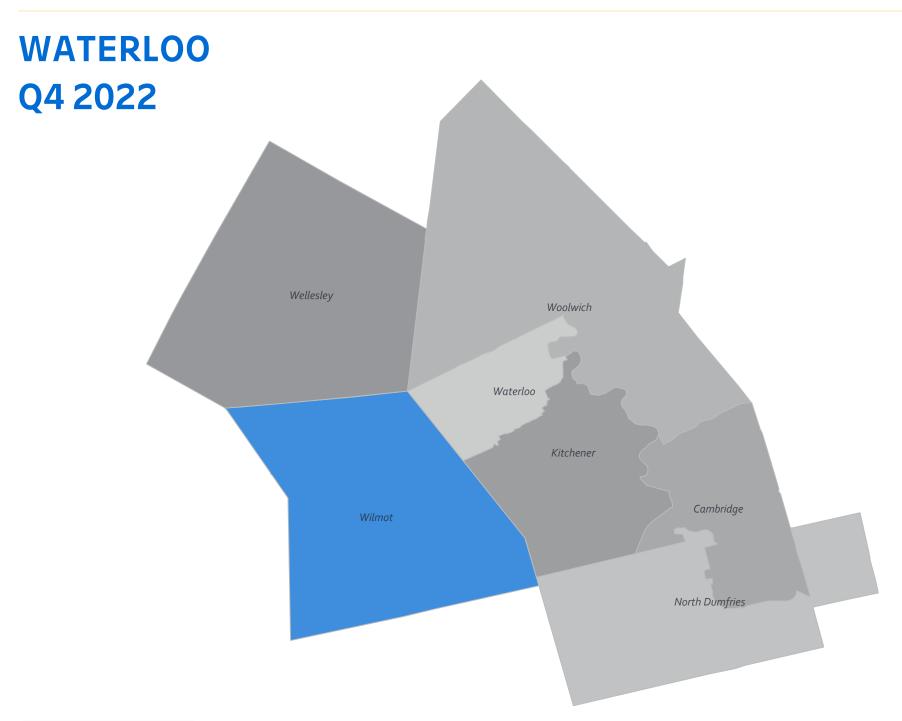
COMMUNITY HOUSING MARKET REPORT



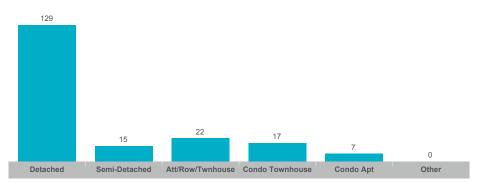


SUMMARY OF EXISTING HOME TRANSACTIONS

All Home Types 2022 Q4

Waterloo

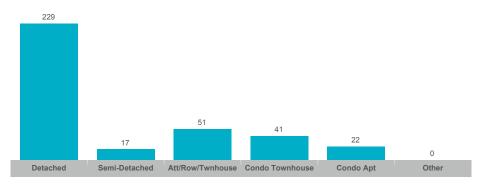
Community	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SP/LP	Avg. DOM
Cambridge	190	\$139,361,574	\$733,482	\$704,000	360	112	100%	23
Kitchener	258	\$192,743,651	\$747,068	\$710,000	478	184	99%	22
North Dumfries	11	\$8,905,018	\$809,547	\$730,000	22	10	104%	15
Waterloo	122	\$92,733,928	\$760,114	\$716,125	195	87	98%	27
Wellesley	6	\$4,970,000	\$828,333	\$742,500	8	4	96%	38
Wilmot	9	\$12,703,000	\$1,411,444	\$1,185,000	20	9	96%	15
Woolwich	23	\$20,987,500	\$912,500	\$899,000	36	16	97%	27



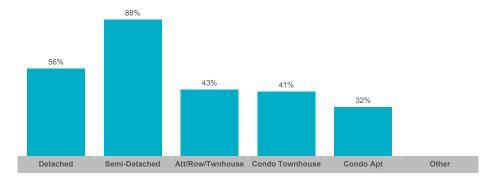
Average/Median Selling Price



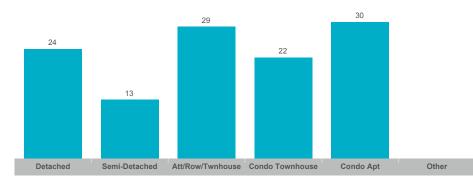
Number of New Listings



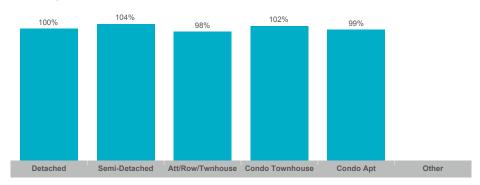
Sales-to-New Listings Ratio

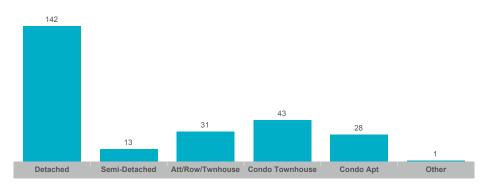


Average Days on Market



Average Sales Price to List Price Ratio

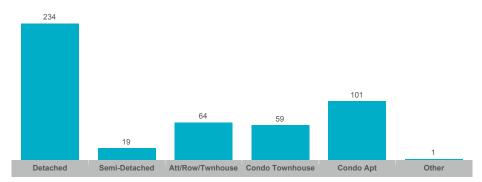




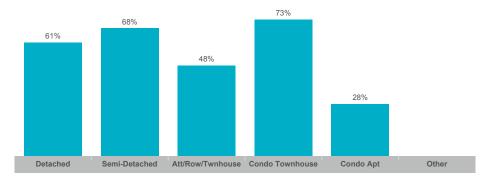
Average/Median Selling Price



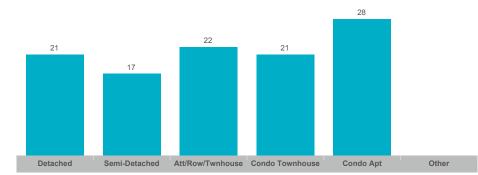
Number of New Listings



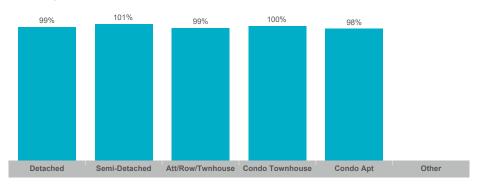
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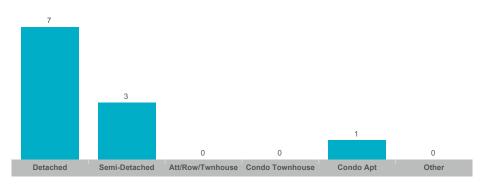


Average Days on Market

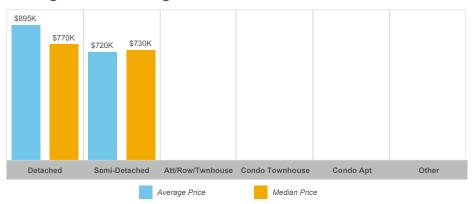


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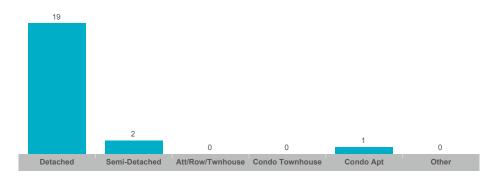




Average/Median Selling Price



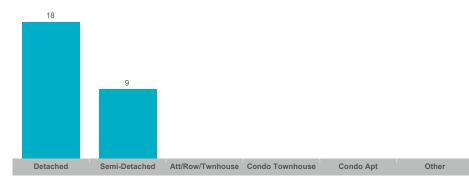
Number of New Listings



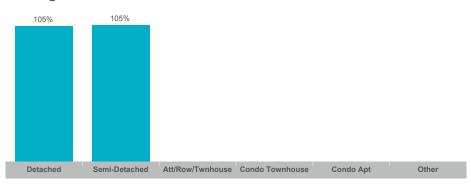
Sales-to-New Listings Ratio

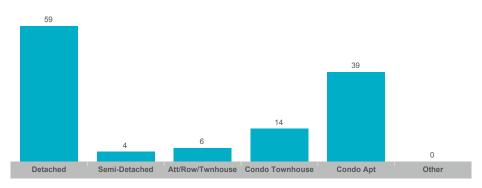


Average Days on Market



Average Sales Price to List Price Ratio

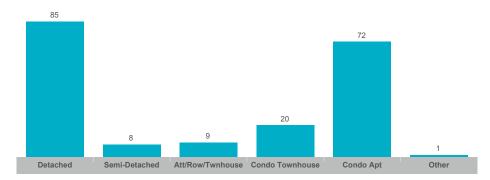




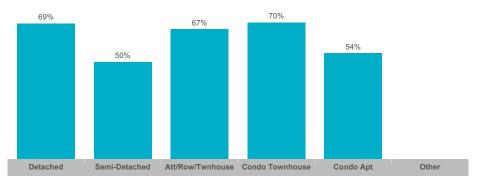
Average/Median Selling Price



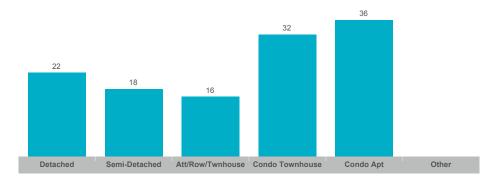
Number of New Listings



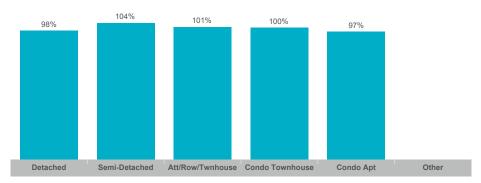
Sales-to-New Listings Ratio

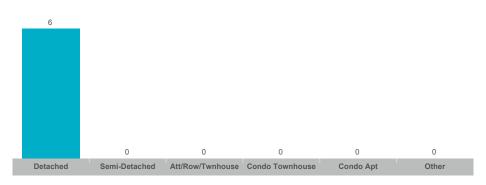


Average Days on Market



Average Sales Price to List Price Ratio

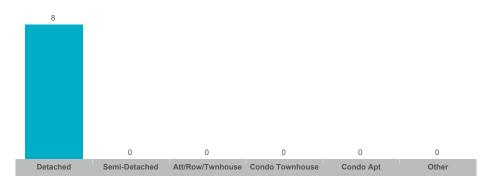




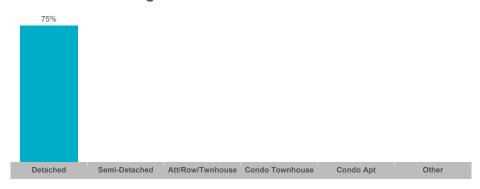
Average/Median Selling Price



Number of New Listings



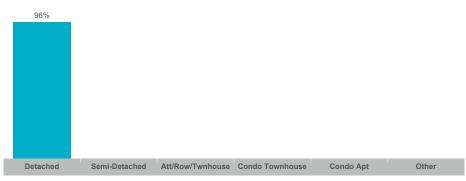
Sales-to-New Listings Ratio

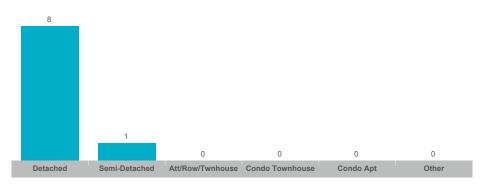


Average Days on Market



Average Sales Price to List Price Ratio

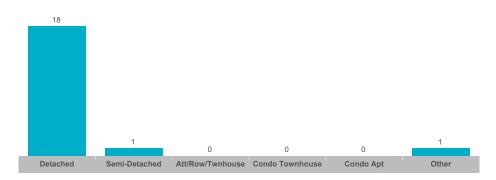




Average/Median Selling Price



Number of New Listings



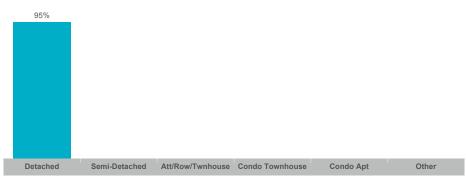
Sales-to-New Listings Ratio

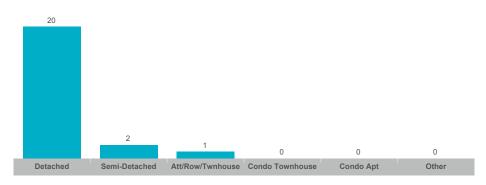


Average Days on Market



Average Sales Price to List Price Ratio

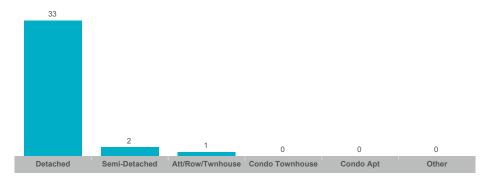




Average/Median Selling Price



Number of New Listings



Sales-to-New Listings Ratio



Average Days on Market



Average Sales Price to List Price Ratio

