

MARKET

STATS AT A GLANCE

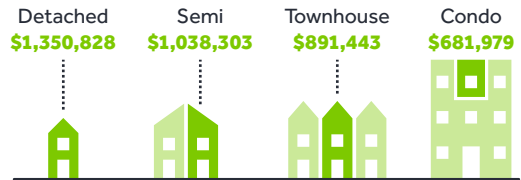


JANUARY 2024

AVERAGE SELLING PRICE

\$1,026,703

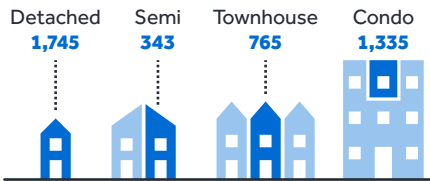
1% less than
Jan. '23 (**\$1,036,925**)



HOME SALES

4,223

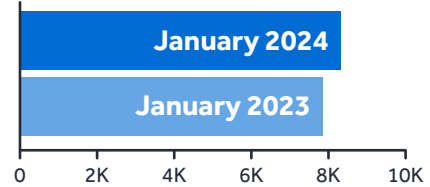
37% more than
Jan. '23 (**3,083**)



NEW LISTINGS

8,312

6.1% more than
Jan. '23 (**7,836**)



SALES-TO-NEW-LISTINGS RATIO

Jan. 2024: $(4,223 \div 8,312) \times 100 =$

51%

Jan. 2023: $(3,083 \div 7,836) \times 100 =$

39%

**NEW LISTINGS
SOLD**