

## SUMMARY OF EXISTING HOME TRANSACTIONS

# **ALL HOME TYPES, FOURTH QUARTER 2012**

### INNISFIL COMMUNITY BREAKDOWN

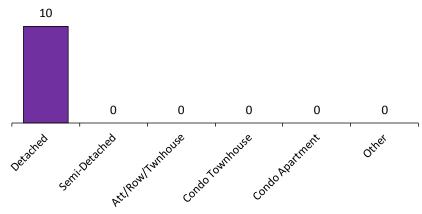
|                | Sales | Dollar Volume | Average Price | Median Price | New Listings | Active Listings | Avg. SP/LP | Avg. DOM |
|----------------|-------|---------------|---------------|--------------|--------------|-----------------|------------|----------|
| Innisfil       | 109   | \$36,088,916  | \$331,091     | \$301,000    | 146          | 130             | 97%        | 53       |
| Cookstown      | 9     | \$3,004,900   | \$333,878     | \$315,000    | 10           | 8               | 95%        | 81       |
| Rural Innisfil | 17    | \$6,150,000   | \$361,765     | \$290,000    | 31           | 40              | 97%        | 73       |
| Stroud         | 10    | \$2,761,777   | \$276,178     | \$332,500    | 13           | 7               | 97%        | 48       |
| Churchill      | 1     | -             | -             | -            | 4            | 2               | -          | -        |
| Alcona         | 61    | \$19,644,339  | \$322,038     | \$285,000    | 77           | 62              | 97%        | 45       |
| Lefroy         | 6     | \$2,103,000   | \$350,500     | \$263,500    | 7            | 5               | 96%        | 58       |
| Gilford        | 5     | \$1,993,000   | \$398,600     | \$345,000    | 4            | 6               | 94%        | 41       |

<sup>\*</sup>The source for all slides is the Toronto Real Estate Board. Some statistics are not reported when the number of transactions is two (2) or less.

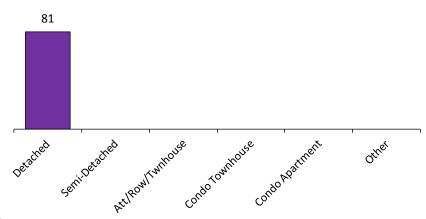
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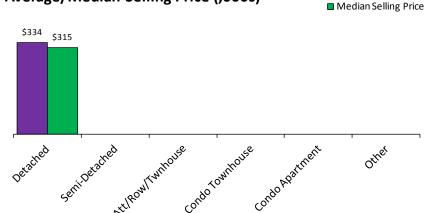
### **Number of New Listings\***



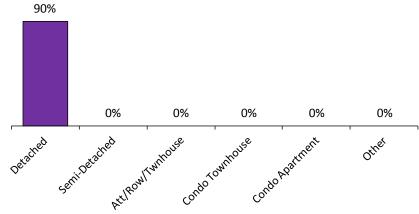
### **Average Days on Market\***

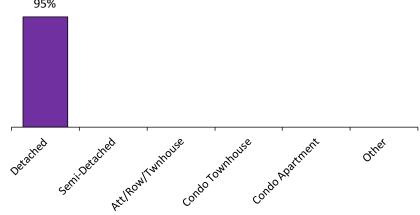


### Average/Median Selling Price (,000s)\*

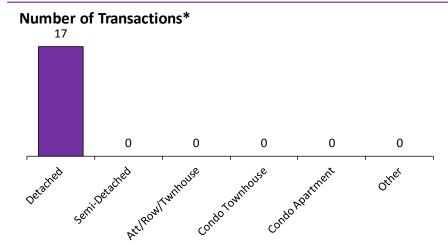


### Sales-to-New Listings Ratio\*

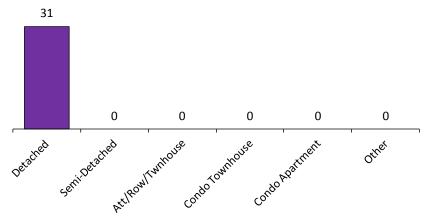




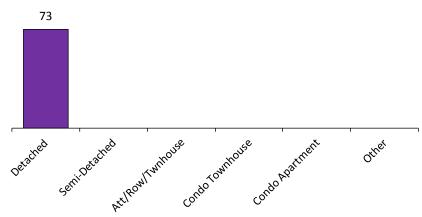
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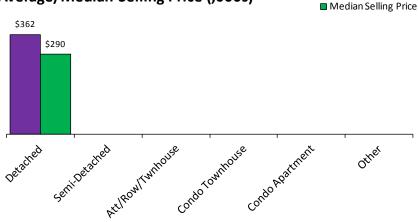
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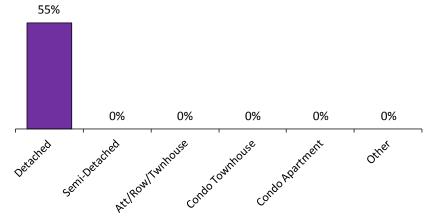
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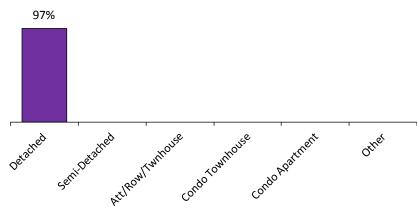


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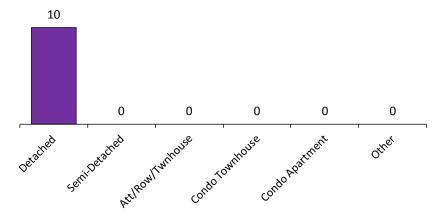
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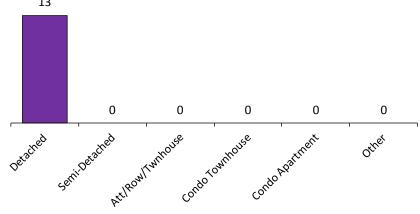


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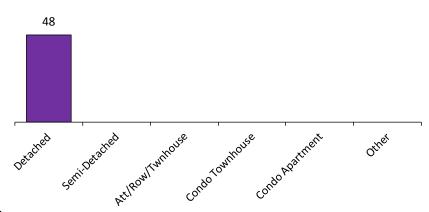
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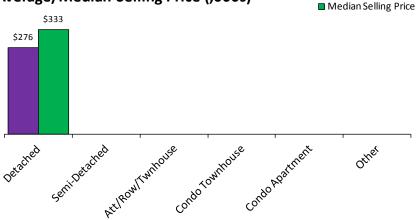
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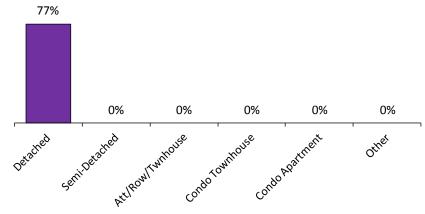
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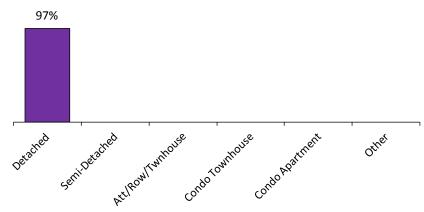


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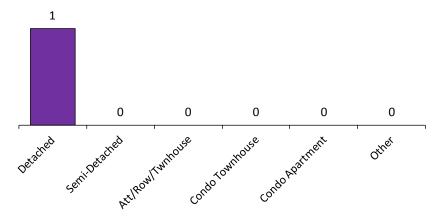




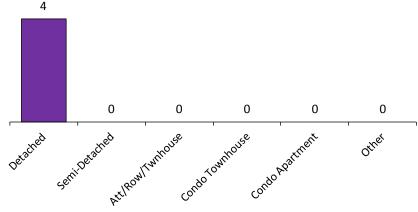
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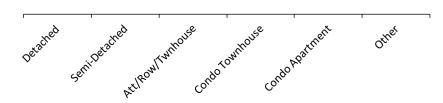




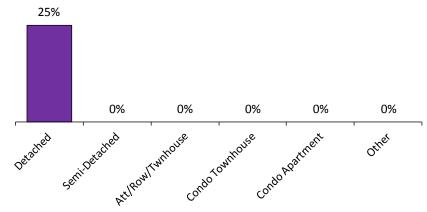
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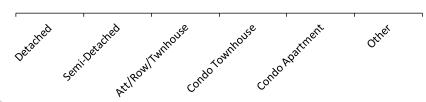
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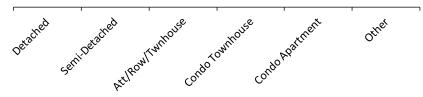


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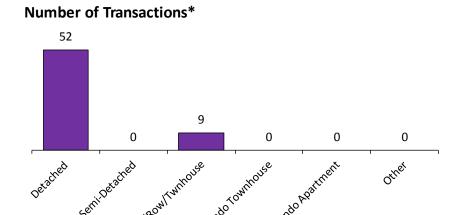
**Average Sale Price to List Price Ratio\*** 



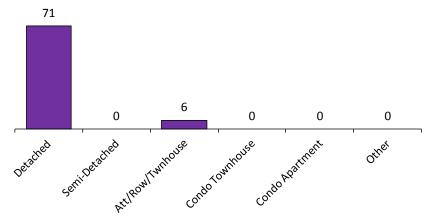


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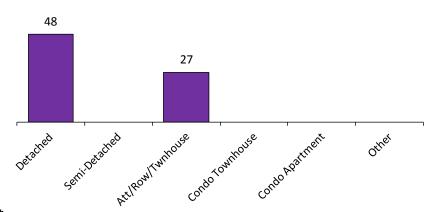
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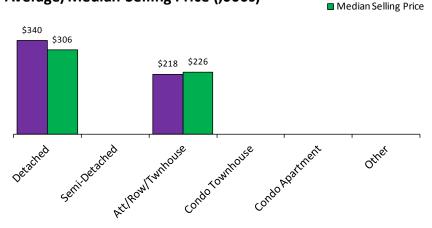
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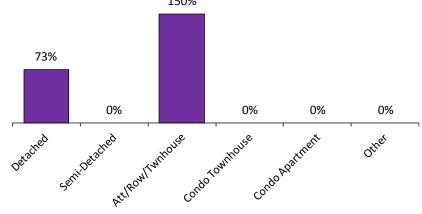
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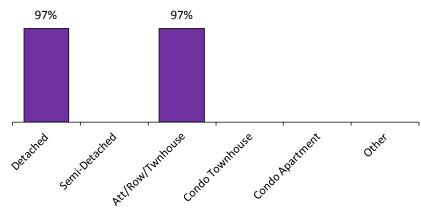


### Average/Median Selling Price (,000s)\*



### Sales-to-New Listings Ratio\*





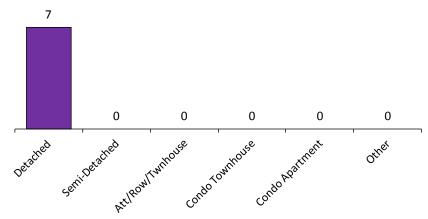
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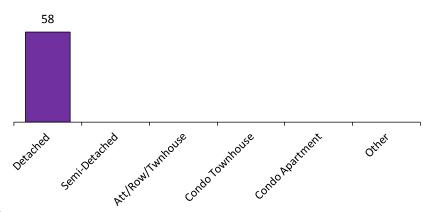
■ Average Selling Price

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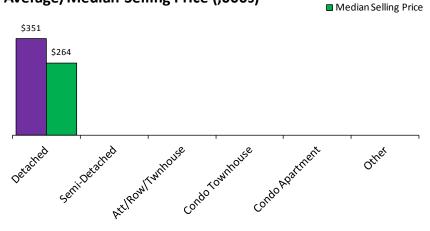
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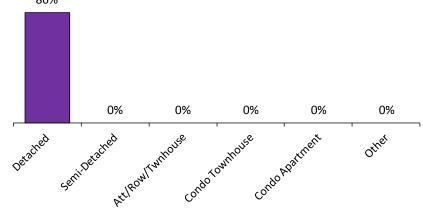
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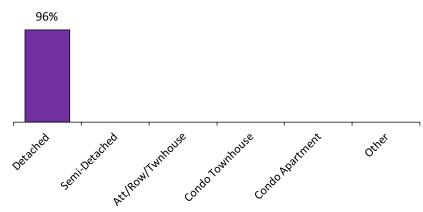


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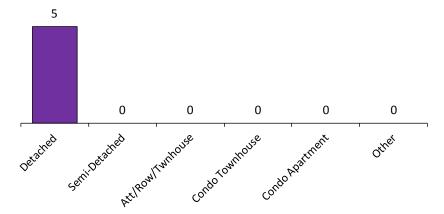
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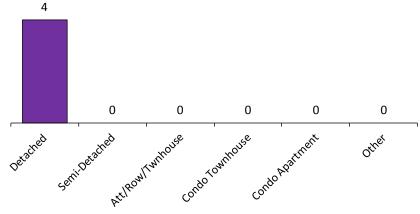


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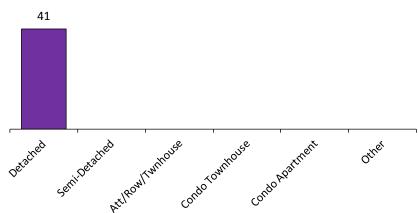
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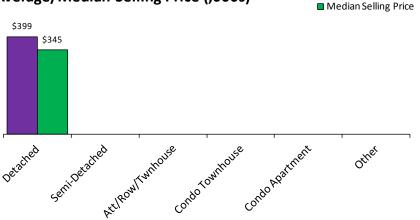
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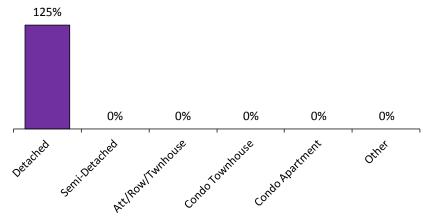
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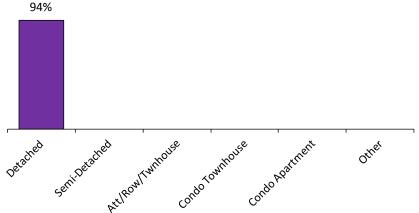


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