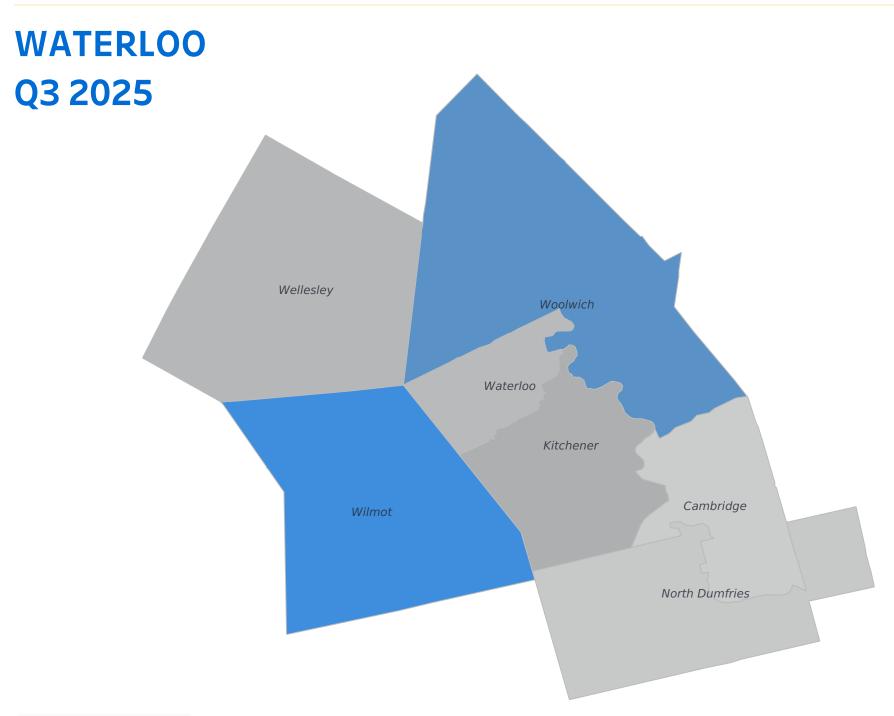
COMMUNITY HOUSING MARKET REPORT



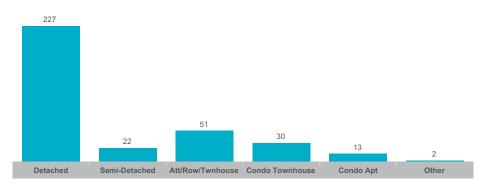


SUMMARY OF EXISTING HOME TRANSACTIONS

All Home Types 2025 Q3

Waterloo

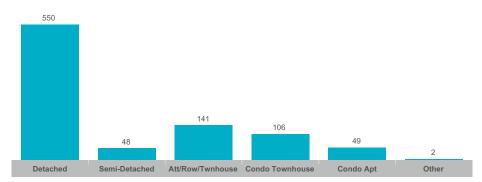
Community	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SP/LP	Avg. DOM
Cambridge	345	\$247,558,795	\$717,562	\$690,000	896	440	101%	29
Kitchener	563	\$396,655,878	\$704,540	\$680,000	1,429	739	100%	29
North Dumfries	20	\$15,643,679	\$782,184	\$702,450	73	39	99%	48
Waterloo	255	\$190,737,464	\$747,990	\$691,000	655	468	99%	35
Wellesley	26	\$24,569,400	\$944,977	\$901,500	35	29	98%	48
Wilmot	29	\$27,825,800	\$959,510	\$850,000	58	35	99%	31
Woolwich	58	\$55,975,200	\$965,090	\$875,000	109	64	98%	33



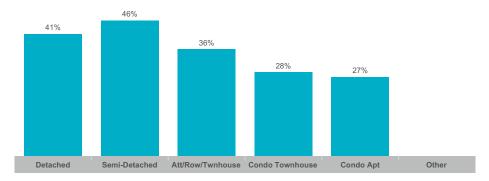
Average/Median Selling Price



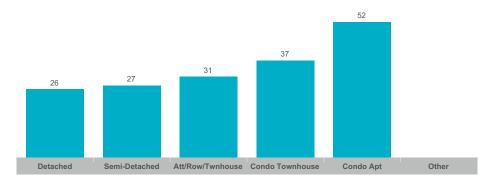
Number of New Listings



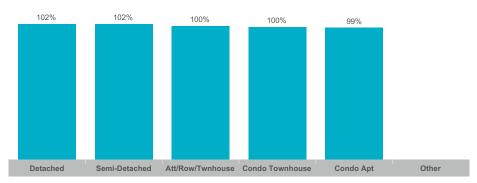
Sales-to-New Listings Ratio

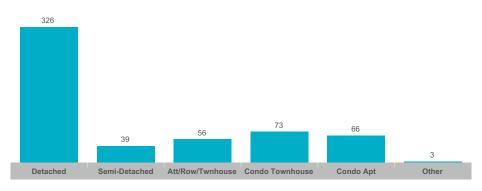


Average Days on Market



Average Sales Price to List Price Ratio

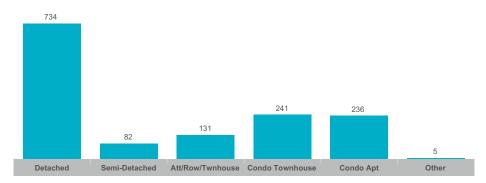




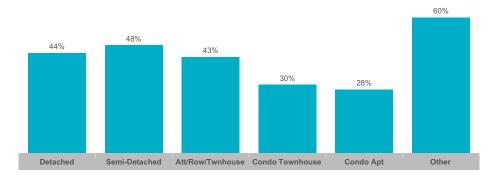
Average/Median Selling Price



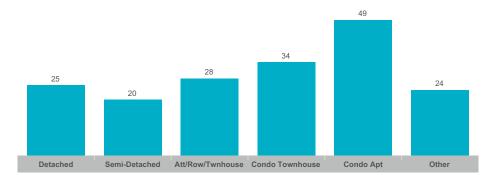
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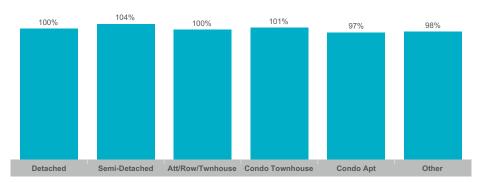
Sales-to-New Listings Ratio

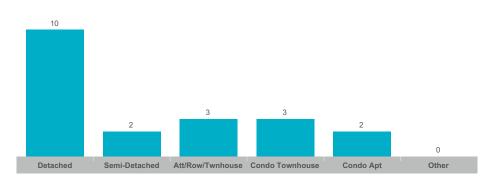


Average Days on Market



Average Sales Price to List Price Ratio

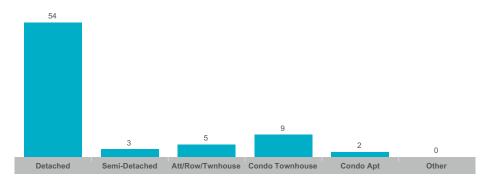




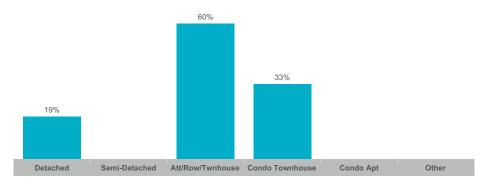
Average/Median Selling Price



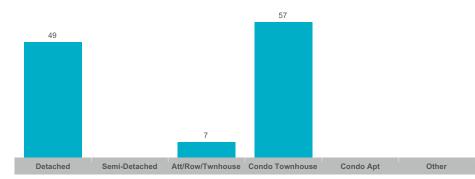
Number of New Listings



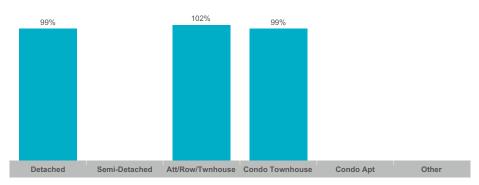
Sales-to-New Listings Ratio

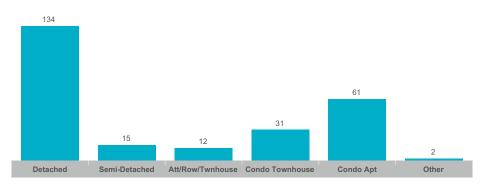


Average Days on Market



Average Sales Price to List Price Ratio

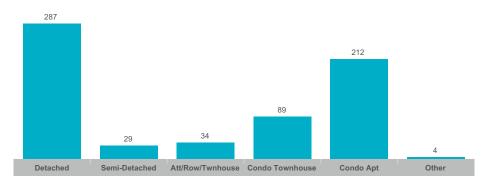




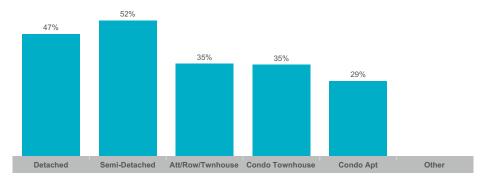
Average/Median Selling Price



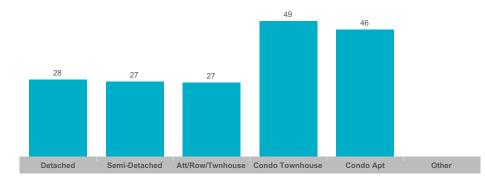
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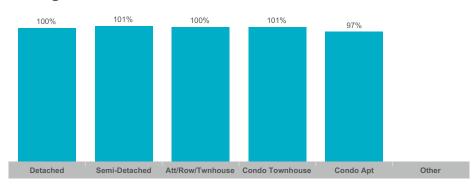
Sales-to-New Listings Ratio

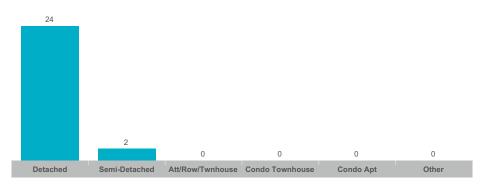


Average Days on Market



Average Sales Price to List Price Ratio

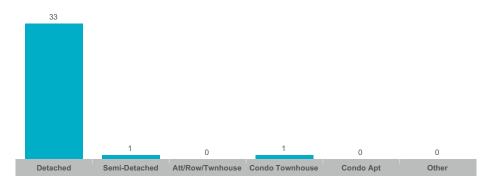




Average/Median Selling Price



Number of New Listings



Sales-to-New Listings Ratio

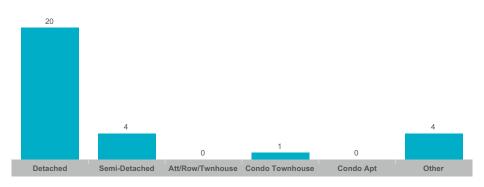


Average Days on Market

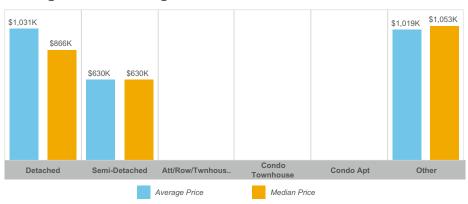


Average Sales Price to List Price Ratio

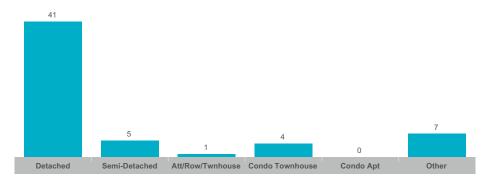




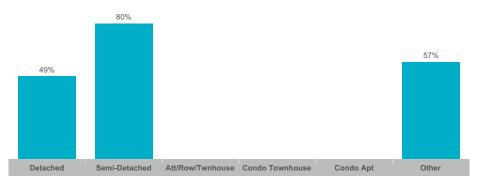
Average/Median Selling Price



Number of New Listings



Sales-to-New Listings Ratio

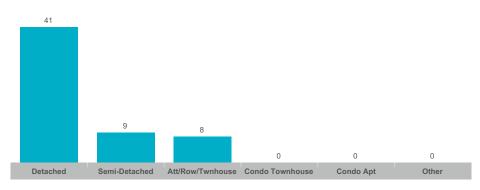


Average Days on Market



Average Sales Price to List Price Ratio

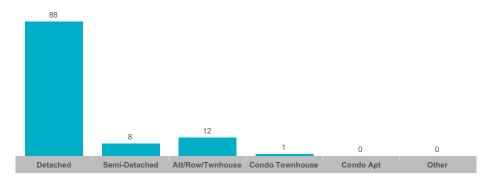




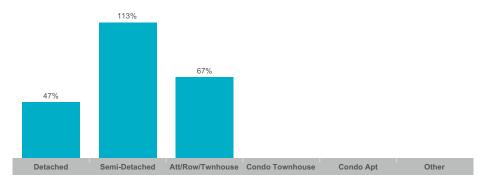
Average/Median Selling Price



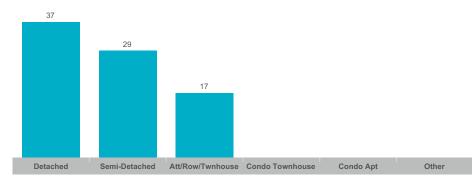
Number of New Listings



Sales-to-New Listings Ratio



Average Days on Market



Average Sales Price to List Price Ratio

