

## NEWSRELEASE

## **TRREB: GTA Housing Market Becoming More Affordable**

**TORONTO, ONTARIO, September 5, 2024** – Greater Toronto Area (GTA) home sales were down on a year-over-year basis in August 2024. New listings were up slightly over the same period. While the region's housing market remained well-supplied in August, average home prices only edged slightly lower compared to August 2023.

"The Bank of Canada's rate cut announced on September 4 will lead to a further improvement in affordability, especially for those using variable rate mortgages. First-time buyers are especially sensitive to changes in borrowing costs. As mortgage rates continue to trend lower this year and next, we should experience an uptick in first-time buying activity, including in the condo market," said Toronto Regional Real Estate Board (TRREB) President Jennifer Pearce.

GTA REALTORS® reported 4,975 home sales through TRREB's MLS® System in August 2024 – down by 5.3 per cent compared to 5,251 sales reported in August 2023. New listings entered into the MLS® System amounted to 12,547 – up by 1.5 per cent year-over-year. On a seasonally adjusted basis, August sales edged up on a monthly basis compared to July, whereas new listings were down slightly compared to the previous month.

The MLS® Home Price Index Composite benchmark was down by 4.6 per cent year-over-year in August 2024. The average selling price was down by a lesser 0.8 per cent compared to August 2023 to \$1,074,425. The different annual rates of change between the MLS® HPI Composite and the average selling price were largely due to an increase in the share of detached home sales compared to last year, impacting the average price. On a seasonally adjusted basis, the average selling price edged lower compared to July.

"As borrowing costs trend lower over the next year-and-a-half, home buyers will initially benefit from both lower monthly mortgage payments and lower home prices. Even as demand picks up, especially in 2025, it will take time for the inventory of listings to be absorbed. Ample choice in the market will help keep price growth moderate, at least in the initial phases of recovery," said TRREB Chief Market Analyst Jason Mercer.

"Today's elevated listing inventory will ultimately recede. We need to maintain a sustained focus on boosting home construction, especially as it relates to producing the right mix of home types to meet consumers' needs. This new housing also has to be affordable. Municipalities can help by reducing development charges, which are ultimately passed on to home buyers. If people can't find affordable housing in the GTA or surrounding Greater Golden Horseshoe, they will move elsewhere, and not necessarily to other parts of Ontario or Canada. Housing is a key driver of our region's economic development," said TRREB CEO John DiMichele.

TRREB MLS® Sales a	and Average Price							August 2024
		2024					2023	
	Sales	Average Pr	ice	New Listing	s S	ales	Average Price	ce New Listings
City of Toronto (416)	1,718	\$1,029,06	9	4,177	1,	880	\$1,006,594	4,356
Rest of GTA (905)	3,257	\$1,098,349		8,370	3,	371	\$1,125,426	8,002
GTA	4,975	\$1,074,42	25	12,547	5,	251	\$1,082,881	12,358
TRREB MLS® Sales a	and Average Price b	y Home Type						August 2024
		Sales					Average Price	
	416	905		Total	416		905	Total
Detached	<b>484</b> 8.3% ▲	<b>1,734</b> 3.3% ▼		2,218 .0% ▼	<b>\$1,692</b> ,		\$1,336,427 2.0% ▼	\$1,414,070 0.3% ▼
Semi-Detached	<b>133</b> 2.2% ▼	<b>294</b> 3.9% ▼	3	<b>427</b> .4% ▼	<b>\$1,204,678</b> 2.6% ▼		<b>\$945,801</b> 4.8% ▼	\$1,026,435 3.9% ▼
Townhouse	<b>169</b> 18.4% ▼	<b>703</b> 2.6% ▼		<b>872</b> .1% ▼	\$906,594 6.6% ▼		\$888,358 3.9% ▼	<b>\$891,892</b> 4.6% ▼
Condo Apartment	<b>922</b> 14.8% ▼	<b>495</b> 4.4% ▼		<b>1,417</b> 1.4% ▼	<b>\$681,8</b>		\$661,427 0.8% ▼	<b>\$674,706</b> 4.5% ▼
TRREB MLS® HPI								August 2024
	Composite	Single Family	Detach	ed Single Far	nily Attached		Townhouse	Apartment
All TRREB Areas	4.60% ▼	3.97%	▼	3.7	5% ▼		5.17% ▼	5.33% ▼
Halton Region	4.45% ▼	3.19%	▼	4.2	8% ▼		5.27% ▼	3.70% ▼
Peel Region	5.20% ▼	4.38%	. ▼	4.9	4% ▼		5.58% ▼	3.83% ▼
City of Toronto	4.26% ▼	4.18%	. ▼	2.7	5% ▼		4.17% ▼	5.69% ▼
York Region	4.58% ▼	3.58%	▼	3.9	6% ▼		4.62% ▼	5.27% ▼
Durham Region	5.07% ▼	4.99%	. ▼	5.4	4% ▼		5.98% ▼	5.22% ▼
Orangeville	6.71% ▼	7.40%	. ▼	6.9	7% ▼		5.30% ▼	3.46% ▼
South Simcoe County <sup>2</sup>	2.19% ▼	1.57%	. ▼	1.1	% ▼		6.62% ▼	8.11% ▼
TRREB MLS® Sales a	and Average Price							Year-to-Date 2024
		2024					2023	
	Sales	Average Pr	ice	New Listing	ew Listings Sales		Average Price	ce New Listings
City of Toronto (416)	16,904	\$1,107,02	27	43,923	17,908		\$1,098,520	36,144
Rest of GTA (905)	29,960	\$1,130,18	86	71,682	31,141		\$1,154,893	60,697
GTA	46,864	\$1,121,83	2	115,605	49	,049	\$1,134,311	96,841
TRREB MLS® Sales a	and Average Price b	y Home Type						Year-to-Date 2024
		Sales					Average Price	
	416	905		Total	416	1	905	Total
Detached	<b>4,963</b> 0.4% ▲	<b>16,110</b> 4.5% ▼		1,073 .4% ▼	<b>\$1,729</b> ,		\$1,376,353 1.5% ▼	\$1,459,501 1.2% ▼
Semi-Detached	<b>1,557</b> 0.7% ▲	<b>2,543</b>		<b>1,100</b> .4% ▼	\$1,311,378 0.6% ▼		\$982,008 3.6% ▼	\$1,107,088 2.1% ▼
Townhouse	<b>1,669</b> 2.1% ▼	<b>6,498</b> 0.5% ▼		3,167 .8% ▼	<b>\$986,4</b>		\$913,471 3.4% ▼	<b>\$928,391</b> 3.3% ▼
Condo Apartment	<b>8,589</b> 10.6% ▼	<b>4,495</b> 6.8% ▼		<b>3,084</b> .3% ▼	<b>\$739,7</b>		\$651,372 2.5% ▼	<b>\$709,384</b> 1.8% ▼

TRREB MLS® S	TRREB MLS® Seasonally Adjusted Stats¹												
	Sales	% Change	New Listings	% Change	Average Price	% Change	MLS® HPI <sup>2</sup>	% Change					
August 2023	5,527	2.1% ▼	13,027	1.9% 🛦	\$1,125,763	1.2% ▼	\$1,147,100	0.4% ▼					
September 2023	5,240	5.2% ▼	14,324	10.0% 🛦	\$1,127,686	0.2% 🛦	\$1,137,200	0.9% ▼					
October 2023	4,936	5.8% ▼	13,847	3.3% ▼	\$1,127,666	0.0% —	\$1,119,900	1.5% ▼					
November 2023	4,780	3.2% ▼	13,126	5.2% ▼	\$1,101,072	2.4% ▼	\$1,103,300	1.5% ▼					
December 2023	5,739	20.1% 🛦	11,614	11.5% ▼	\$1,138,699	3.4% ▲	\$1,091,500	1.1% ▼					
January 2024	6,377	11.1% 🛦	12,205	5.1% ▲	\$1,070,060	6.0% ▼	\$1,084,500	0.6% ▼					
February 2024	5,662	11.2% ▼	12,412	1.7% ▲	\$1,086,011	1.5% 🔺	\$1,086,700	0.2% 🛦					
March 2024	5,493	3.0% ▼	12,194	1.8% ▼	\$1,091,935	0.5% 🛦	\$1,087,000	0.0% —					
April 2024	5,320	3.1% ▼	12,925	6.0% ▲	\$1,107,433	1.4% 🔺	\$1,088,900	0.2% 🛦					
May 2024	5,179	2.7% ▼	13,243	2.5% ▲	\$1,109,379	0.2% 🛦	\$1,084,900	0.4% ▼					
June 2024	5,336	3.0% 🛦	14,418	8.9% 🛦	\$1,127,022	1.6% 🔺	\$1,087,400	0.2% 🛦					
July 2024	5,292	0.8% ▼	14,244	1.2% ▼	\$1,128,308	0.1% 🛦	\$1,088,600	0.1% 🛦					
August 2024	5,323	0.6% 🛦	14,020	1.6% ▼	\$1,119,504	0.8% ▼	\$1,089,000	0.0% —					

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The <u>Toronto Regional Real Estate Board</u> is Canada's largest real estate board with over 72,000 residential and commercial professionals connecting people, property and communities.