

NEWS RELEASE

TRREB: Housing Market Gets More Affordable in 2024 with Lower Rates and Prices

TORONTO, ONTARIO, January 7, 2025 – The Greater Toronto Area (GTA) housing market experienced a transitionary year in 2024. Annual sales were up slightly compared to 2023, and new listings were up significantly year-over-year. Buyers benefited from substantial negotiating power on price, especially in the condominium apartment market. Average selling prices in 2024 dipped in comparison to 2023 as a result.

"Borrowing costs were top of mind for home buyers in 2024. High interest rates presented significant affordability hurdles and kept home sales well below the norm. The housing market did benefit from substantial Bank of Canada rate cuts in the second half of the year, including two large back-to-back reductions. All else being equal, further rate cuts in 2025 and home prices remaining below their historic peaks should result in improved market conditions over the next 12 months," said the Toronto Regional Real Estate Board (TRREB) President Elechia Barry-Sproule.

Annual 2024 home sales amounted to 67,610 – up by 2.6 per cent from 65,877 sales in 2023. New listings, at 166,121, were up by a greater annual rate of 16.4 per cent. Listings increasing by a greater rate than sales provided buyers with considerable choice in the marketplace, which effectively kept a ceiling on any widespread price growth.

The average selling price for all home types combined was \$1,117,600 in 2024, representing a decline of less than one per cent compared to the 2023 average of \$1,126,263. Market conditions were tighter for ground-oriented housing and selling prices held up better in these segments as a result. Price declines were more notable for condo apartments.

"Market conditions varied by market segment in 2024. Sales of single-family homes, including detached houses, increased last year, whereas condo apartment sales were down. Many would-be first-time buyers remained on the sidelines, anticipating more interest rate relief in 2025. The lack of first-time buyers impacted the less-expensive condo segment more so than the single-family segments," said TRREB Chief Market Analyst Jason Mercer.

"Consumer sentiment, monetary policy, development policy, and issues such as congestion continued to impact the resale, new, and rental housing markets in 2024. Government policies on these fronts need to be reviewed in 2025. TRREB is providing in-depth coverage on all of these topics in our highly anticipated *Market Outlook and*

Year in Review report to be released at the beginning of February," said TRREB CEO John DiMichele.

GTA home sales amounted to 3,359 in December 2024 – down slightly from December 2023. New listings were up over the same period, continuing the trend of a well-supplied market. The MLS® Home Price Index Composite Benchmark was up by less than one per cent year-over-year in December. Over the same period, the average price, at \$1,067,186, edged lower.

TRRED MI CO Color	and Averege Brie							December 202				
TRREB MLS® Sales a	S® Sales and Average Price 2024						December 2024 2023					
	Sales	22 500	erage Price New Listings		Sa	les	Average Pri	ce New Listings				
O:t6.Tt (440)												
City of Toronto (416)	1,174	\$1,033,74	+2	1,783	1,2	38	\$1,063,50	9 1,522				
Rest of GTA (905)	2,185	\$1,085,15	55	2,898	2,161		\$1,097,12	7 2,372				
GTA	3,359	\$1,067,18	36	4,681	3,4	19	\$1,084,75	7 3,894				
TRREB MLS® Sales	and Average Pric	e						Year-to-Date 2024				
		2024				2023						
	Sales	Average Pr	ice N	ew Listings S		les Average Pr		ce New Listings				
City of Toronto (416)	24,599	\$1,107,22	23	63,187	24,	309	\$1,096,56	2 54,292				
Rest of GTA (905)	43,011	\$1,123,53	102,934		41,568		\$1,143,63	3 88,433				
GTA	67,610	\$1,117,60	00	166,121	65,8	877	\$1,126,26	3 142,725				
TRREB MLS® HPI								December 2024				
	Composite	Single Family	Detached	Single Fami	ly Attached	То	wnhouse	Apartment				
All TRREB Areas	0.15% 🛦	0.92%	ó ▲	1.65	% 🔺	1.	.28% ▼	3.68% ▼				
Halton Region	0.67% ▼	1.64%	ó 🛦	1.03	% ▲	0.	.44% 🔺	3.89% ▼				
Peel Region	0.45% 🛦	1.57%	о́ Д	0.67	% ▲	2.	.27% ▼	3.41% ▼				
City of Toronto	0.41% 🛦	0.41%	ó 🛦	3.63	% ▲	1.	.10% ▼	3.54% ▼				
York Region	0.67% ▼	0.19%	0.19% 🛦		0.36% ▼		.53% 🔺	3.40% ▼				
Durham Region	1.19% 🛦	1.45%	ó 🛦	1.14	% ▲	0.	.64% ▼	3.77% ▼				
Orangeville	0.34% 🛦	1.29%	1.29% 🛦 0.60				.74% ▼	3.40% ▼				
South Simcoe County ²	1.86% ▲	2.69%	ó 🛦	2.80	% ▲	7.	.47% ▼	5.05% ▼				
TRREB MLS® Sales a	and Average Pric	e by Home Type						December 2024				
			Sales				Average Price	e				
	416	905	To	otal	416		905	Total				
Detached	309 16.3% ▼	1,114 2.4% ▼		423 % ▼	\$1,624,5 0.3% ▼		\$1,336,718 1.0% ▼	\$1,399,209 1.4% ▼				
Semi-Detached	113 11.0% ▼	179 8.2% ▼		92 % ▼	\$1,302,0 10.9%		\$953,776 2.4% ▲	\$1,088,543 6.0% A				
Townhouse	136 21.4% ▲	517 2.4% A		53 % •	\$900,50 18.2%		\$913,460 4.7% A	\$910,761 0.3% ▼				
Condo Apartment	606 4.7% ▼	354 17.2% ▲	_	60 % •	\$719,77 1.7% A		\$616,941 1.4% ▼	\$681,855 0.1% ▲				

TRREB MLS® Sa	les and Avei	rage Price by	Home Type					Year-to-Date 202			
			Sales			Average Price					
	416	3	905	Total	416		905	Total			
Detached	7,37		23,202 2.9% A		30,577 3.8% \$1,723, 9 0.0% \$		67,217 2% V	\$1,453,262 0.7% ▼			
Semi-Detached		,318 3,618 8% A 3.1% A		5,936	\$1,304,4 0.7%		73,199 9% v	\$1,102,568 1.1% ▼			
Townhouse	2,38 4.5%		9,378 7.7% ▲	11,767 7.0% ▲	\$978,68 3.7% ▼		7% ▼	\$921,823 2.9% ▼			
Condo Apartmen	t 12,3		6,360 0.3% ▼	18,698 2.4% ▼	\$732,18 1.5% ▼		15,966 1% ▼	\$702,858 2.1% ▼			
TRREB MLS® Se	asonally Adj	justed Stats¹						December 202			
	Sales	% Change	New Listings	% Change	Average Price	% Change	MLS® HP	² % Change			
December 2023	5,750	22.5% 🛦	11,732	8.9% ▼	\$1,141,308	3.6% ▲	\$1,090,20	0 1.1% ▼			
January 2024	6,476	12.6% ▲	12,371	5.4% ▲	\$1,072,872	6.0% ▼	\$1,083,50	0 0.6% ▼			
February 2024	5,762	11.0% ▼	12,551	1.5% ▲	\$1,087,765	1.4% 🔺	\$1,086,20	0 0.2% 🛦			
March 2024	5,660	1.8% ▼	12,351	1.6% ▼	\$1,094,454	0.6% 🛦	\$1,087,50	0 0.1% 🛦			
April 2024	5,185	8.4% ▼	13,052	5.7% ▲	\$1,107,833	1.2% 🔺	\$1,089,70	0 0.2% 🛦			
May 2024	5,178	0.1% ▼	13,398	2.7% ▲	\$1,109,644	0.2% 🛕	\$1,085,30	0 0.4% ▼			
June 2024	5,366	3.6% ▲	14,593	8.9% 🛦	\$1,126,177	1.5% 🔺	\$1,087,50	0 0.2% 🛦			
July 2024	5,315	1.0% ▼	14,339	1.7% ▼	\$1,127,667	0.1% 🔺	\$1,088,80	0 0.1% 🛦			
August 2024	5,362	0.9% 🛦	14,100	1.7% ▼	\$1,116,815	1.0% ▼	\$1,088,60	0.0% —			
September 2024	5,511	2.8% 🛦	15,335	8.8% 🛦	\$1,115,357	0.1% ▼	\$1,083,20	0 0.5% ▼			
October 2024	6,220	12.9% 🛦	14,188	7.5% ▼	\$1,131,063	1.4% 🔺	\$1,083,00	0.0% —			
November 2024	6,591	6.0% ▲	14,727	3.8% ▲	\$1,125,349	0.5% ▼	\$1,089,30	0 0.6% 🛦			
December 2024	5,359	18.7% ▼	13,871	5.8% ▼	\$1,122,948	0.2% ▼	\$1,094,00	0 0.4% 🛦			

READ THE FULL REPORT.

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About TRREB:

The <u>Toronto Regional Real Estate Board</u> is Canada's largest real estate board with over 74,000 residential and commercial professionals connecting people, property and communities.