

NEWS RELEASE

GTA Home Sales and Average Price Expected to Increase Moderately in 2025

TRREB Unveils Highly Anticipated Market Outlook and Year in Review Report

TORONTO, ONTARIO, FEBRUARY 5, 2025 – The Toronto Regional Real Estate Board's (TRREB) <u>Market Outlook and Year in Review report</u> reveals that a well-supplied housing market will keep average annual home price growth at the rate inflation, with the average selling price increasing moderately in the Greater Toronto Area (GTA) over the course of the year.

This year's sought-after <u>report and interactive digital digest</u> includes new Ipsos consumer polling results, homebuying and selling intentions, and TRREB's outlook on home sales and average price.

"A growing number of homebuyers will take advantage of lower borrowing costs as we move toward the 2025 spring market, resulting in increased transactions and a moderate uptick in average selling prices in 2025. However, the positive impact of lower mortgage rates could be reduced, at least temporarily, by the negative impact of trade disruptions on the economy and consumer confidence," said TRREB Chief Market Analyst Jason Mercer.

The 2025 Outlook

For 2025, TRREB forecasts:

- A total of 76,000 home sales in 2025, up by 12.4 per cent over 2024. Lower borrowing
 costs coupled with ample supply will improve affordability and prompt more buyers to
 move off the sidelines.
- The average selling price to reach \$1,147,000, up by 2.6 per cent over 2024, for all home types combined. Price growth will be stronger for single-family homes, as compared to the well-supplied condo apartment market.

The Ipsos polling results on buying and selling intentions show:

- 28 per cent of survey respondents said they are likely to buy a home in 2025. Nine per cent of these respondents are very likely to purchase a home this year. These results matched intentions for 2024.
- First-time buyers accounted for 42 per cent of intending homebuyers.
- On average, homeowners rented for 8.5 years before purchasing their first home.
 However, 25 per cent of homeowners said they rented for two years or less before buying.
- Intended down payments remain substantial, at an average of 28 per cent of the purchase price.
- 37 per cent of survey respondents said they are likely to sell a home in 2025, with 14 per cent very likely to sell. This result was in line with 2024 polling.
- The great majority of poll respondents said that high taxes are making homeownership less affordable and if taxes continue to increase many will have to adjust their home buying intentions.

"As we look to the future, prioritizing housing diversity and supply remains paramount. Encouraging the development of missing-middle housing—such as townhomes, duplexes, and low-rise multi-unit buildings—is critical to delivering a range of attainable options for individuals and families. Purpose-built rentals also play a vital role in ensuring everyone has access to a place they can call home," said TRREB President Elechia Barry-Sproule.

The report also unveils new research on traffic congestion and its staggering societal and economic impact on GTA residents. In addition, solutions to reduce the Landlord and Tenant Board backlog are presented alongside policy recommendations aimed at addressing issues within Ontario's tax, development charge and municipal funding frameworks.

"At TRREB, we believe the solution starts with collaboration. Traffic congestion and affordability are interconnected challenges that require integrated approaches. The current system of high development charges, taxes, and administrative hurdles only exacerbates the issues. This stalls progress on building the housing supply we need to support our growing communities," said TRREB CEO John DiMichele.

The 2025 Market Outlook and Year in Review report covers all aspects of the GTA real estate market including trends for new homes and condos and a look at the commercial market.

For more insights, head to the digital digest and download the full report.

January Market Stats Summary

The year started off with GTA REALTORS® reporting 3,847 home sales through TRREB's MLS® System in January 2025 – down by 7.9 per cent compared to the same period last year. New listings in the MLS® System amounted to 12,392 – up by 48.6 per cent year-over-year. On a seasonally adjusted basis, January sales were up month-over-month compared to December 2024. The MLS® Home Price Index Composite benchmark was up by 0.44 per cent year-over year in January 2025. The average selling price, at \$1,040,994, was up by 1.5 per cent compared to the January 2024.

TRREB MLS® Sales and	Average Price						January 202		
		2025		2024					
	Sales	Average Price	New Listings	Sal	es	Average Pri	ice New Listings		
City of Toronto (416)	1,386	\$985,653	4,737	1,4	54	\$957,385	3,465		
Rest of GTA (905)	2,461	\$1,072,162	7,655	7,655 2,7		\$1,061,45	1 4,872		
GTA	3,847	\$1,040,994	12,392	4,1	77	\$1,025,22	6 8,337		
TRREB MLS® HPI							January 202		
	Composite	Single Family Detach	ned Single Family	Attached	То	wnhouse	Apartment		
All TRREB Areas	0.44% 🔺	1.29% 🛕	1.23%	A	0.	21% ▼	3.43% ▼		
Halton Region	1.73% 🔺	4.00% 🛦	3.63%	A	1.	66% 🛦	2.42% ▼		
Peel Region	0.31% 🛦	1.17% 🔺	0.08%	▼	1.	07% ▼	2.49% ▼		
City of Toronto	0.41% 🔺	0.58% 🛦	2.42%	A	0.	03% 🛦	3.82% ▼		
York Region	1.40% ▼	0.66% ▼	1.19%	1.19% ▼		63% ▼	2.20% ▼		
Durham Region	1.77% 🔺	1.93% 🛦	1.55%	A	0.	65% 🛦	1.15% ▼		
Orangeville	2.10% 🛦	3.36% 🛦	2.18%	A	1.	76% 🛦	6.10% ▼		
South Simcoe County ²	4.95% 🛕	5.67% ▲	4.72%	A	1.	05% 🛦	2.30% ▼		

TRREB MLS® Sale	es and Aver	rage Price by	Home Type							January 20	
	Sales				Average Price						
	416	5	905	Total		416			905	Total	
Detached	35 1 3.8%	_	1,229 11.4% ▼	1,580 8.4% ▼		\$1,579,3 1.0% A	86		19,751 ^{3%} ▲	\$1,377,430 2.1% ▲	
Semi-Detached	132 25.7% ▲		217 7.3% ▼	349 2.9% ▲	T - 1, 1, -		05	\$982,776 2.0% A		\$1,047,728 1.1% ▲	
Townhouse	147 15.7% ▲		578 8.3% ▼	725 4.2% ▼			\$941,893 5.1% A		95,600 6% ▲	\$904,986 1.6% ▲	
Condo Apartment	747 14.5%		414 7.4% ▼	1,161 12.1% ▼		\$691,03 2.4% ▼	9		33,932 ^{8%} ▲	\$670,675	
TRREB MLS® Sale	es and Aver	rage Price								Year-to-Date 20	
			2025						2024		
		Sales	Average Pri	ce New List	ings	Sal	es	Ave	rage Price	New Listing	
City of Toronto (4	1,386		\$985,653	\$985,653 4,737		1,454		\$957,385		3,465	
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GTA	3,847		\$1,040,994 12,3		2	4,177		\$1,025,226		8,337	
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TRREB MLS® Sea	sonally Adj	justed Stats¹								January 20	
	Sales	% Change	New Listings	% Change	Ave	rage Price	% Cha	inge	MLS® HP	% Change	
January 2024	6,687	13.8% 🔺	12,025	1.1% 🛦	\$1,	,075,942	5.2%	•	\$1,081,30	0 0.6% ▼	
February 2024	5,813	13.1% ▼	12,347	2.7% ▲	\$1,	,091,337	1.4%	A	\$1,085,20	0 0.4% 🛦	
March 2024	5,598	3.7% ▼	12,182	1.3% ▼	\$1,	,098,102	0.6%	A	\$1,087,90	0 0.2% 🛦	
April 2024	5,007	10.6% ▼	13,054	7.2% ▲	\$1,	,109,760	1.1%	A	\$1,091,30	0 0.3% 🛦	
May 2024	4,996	0.2% ▼	13,379	2.5% ▲	\$1,	,111,267	0.1%	A	\$1,087,30	0 0.4% ▼	
June 2024	5,327	6.6% ▲	14,487	8.3% 🛦	\$1,	,127,498	1.5%	A	\$1,089,60	0 0.2% 🛦	
July 2024	5,274	1.0% ▼	14,347	1.0% ▼	\$1,	,126,293	0.1%	•	\$1,090,00	0.0% —	
August 2024	5,304	0.6% 🛦	14,112	1.6% ▼	\$1,	,116,706	0.9%	•	\$1,089,80	0.0% —	
September 2024	5,565	4.9% ▲	15,485	9.7% 🛦	\$1,	,113,587	0.3%	•	\$1,083,90	0 0.5% ▼	
October 2024	6,351	14.1% 🔺	14,362	7.3% ▼	\$1,	,128,435	1.3%	A	\$1,082,50	0 0.1% ▼	
November 2024	6,634	4.5% ▲	14,915	3.9% ▲	\$1,	,122,071	0.6%	•	\$1,087,00	0 0.4% 🛦	
December 2024	5,429	18.2% ▼	14,181	4.9% ▼	\$1,	,116,946	0.5%	•	\$1,089,70	0 0.2% 🛦	
January 2025	5,971	10.0% 🛕	17,873	26.0% 🛦	\$1	,093,468	2.1%	•	\$1,089,30	0 0.0% —	

Visit TRREB.ca to read the January 2025 Market Watch report now.

Media Inquiries:

Maria Karafilidis, Manager, Public Affairs maria.karafilidis@trreb.ca 416-443-8139

The <u>Toronto Regional Real Estate Board</u> is Canada's largest real estate board with over 73,000 residential and commercial professionals connecting people, property and communities.